

**Wiltshire Council**

**Cabinet**

**28 March 2023**

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**Subject: Market Sustainability Plan**

**Cabinet Member: Councillor Jane Davies – Cabinet Member for Adult Social Care, SEND and Inclusion**

**Key Decision: Key**

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**Executive Summary**

The purpose of this report is to provide Members with an overview of the council's Market Sustainability Plan for the 18+ domiciliary care and 65+ care home market which forms part of the local authorities' conditions for receiving the Market Sustainability and Fair Cost of Grant

**Proposal**

It is recommended that the Cabinet notes the contents of the Wiltshire Council Market Sustainability Plan and approves the proposed areas of spend for the funding allocated.

**Reason for the Proposal**

The Market Sustainability Plan is required as part of the DHSC requirements for funding.

**Terence Herbert  
Chief Executive**

# Wiltshire Council

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**Subject:** Market Sustainability Plan

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### Purpose of Report

1. The purpose of this report is to provide Members with an overview of the council's Market Sustainability Plan (MSP) for the 18+ domiciliary care and 65+ care home market which forms part of the local authorities' conditions for receiving the Market Sustainability and Fair Cost of Grant

### Relevance to the Council's Business Plan

2. The proposal is relevant to the following mission statements laid down in the Council's [Business Plan 2022 to 2032](#):
  - The people of Wiltshire are empowered to live full, healthy, and enriched lives.
  - Our communities continue to be beautiful and exciting places to live.
  - Our local economy thrives and is supported by a skilled workforce.

### Background

3. In December 2021, the Government published a White paper, 'People at the Heart of Care,' that outlined a 10-year vision that puts personalised care and support at the heart of adult social care. Following the publication of the White Paper, the Department of Health and Social Care (DHSC) announced the Market Sustainability and Fair Cost of Care fund for the primary purpose of supporting Local Authorities to prepare their markets for the impact of charging reform and to support local authorities to move towards paying providers a fair cost of care.
4. On 16 December 2021, the Market Sustainability and Fair Cost of Care Fund was announced. The primary purpose of the fund is to support local authorities to prepare their markets for reform, including the further commencement of Section 18(3) of the Care Act 2014 in October 2023, and to support local authorities to move towards paying providers a fair cost of care. The Government announced £162m of funding in 2022/23 for this purpose of which Wiltshire Council has been allocated £1.231m
5. In 2023/24 we will receive £4.269m of Market sustainability and Improvement Funding, this is to address issues such as low fee rates, social care waiting times and workforce pressures as well as continue the work started in 2022/23 on fee rates.

6. As a condition of receiving funding in 2022-23 local authorities had to submit the following to the DHSC by 14 October 2022:

<b>Annex</b>	<b>Contents</b>
<b>Annex A:</b>	Two fully completed cost of care data tables for 65+ care homes (residential & Nursing) and 18+ domiciliary care
<b>Annex B:</b>	Two separate cost of care reports for 65+ care homes and 18+ domiciliary care.
<b>Annex C:</b>	Provisional Market Sustainability Plan. The MSP must focus on the 65+ care home and 18+ domiciliary care markets in Wiltshire.

7. The DHSC updated the guidance to state that local authorities must submit to the DHSC and publish on their websites the following documents:

<b>Documents</b>	<b>Submission deadline</b>
Annex B: Cost of Care reports	1 February 2023
Annex C: Market Sustainability Plan	27 March 2023

8. The final Market Sustainability Plan must focus on the following:

<b>Section:</b>	<b>Guidance</b>
<b>Section 1</b>	An assessment of the current sustainability of local care markets (65+ care homes and 18+ domiciliary care)
<b>Section 2</b>	An Assessment of the future market changes between now and October 2025, for each of the service markets
<b>Section 3</b>	Plans for each market to address sustainability issues, where identified

### **Market Sustainability Plan**

9. Wiltshire's Market Sustainability Plan has been developed by the Adults Commissioning, Provider Oversight Support Team (POST), Adults Brokerage, Operational staff, BSW (B&NES, Swindon and Wiltshire) Integrated Care Board (ICB), Adults Finance and consultation with our providers.
10. Wiltshire enjoys a mature relationship with the Wiltshire Care Partnership (the main association of care providers) and two provider workshops were held in the autumn of 2022 to identify the key messages in our Market Sustainability Plan.

### **Overview and Scrutiny Engagement**

11. Scrutiny by the Health Select Committee on 28 February 2023

### **Safeguarding Implications**

12. There are no safeguarding implications from the Market Sustainability Plan

### **Public Health Implications**

13. There are no public health implications from the Market Sustainability Plan

### **Procurement Implications**

14. There are no procurement implications that arise from the Market Sustainability Plan

### **Equalities Impact of the Proposal**

15. The equalities impact of the proposed decision is believed to be low against all criteria on the Equalities Risk Criteria Table and, therefore, a full Equalities Impact Assessment is not required.

### **Environmental and Climate Change Considerations**

16. There are no perceived impacts on environment and climate change from the Market Sustainability Plan

### **Workforce Implications**

17. There are no direct employment issues as a result of the Market Sustainability Plan for Council staff.

### **Risks that may arise if the proposed decision and related work is not taken**

18. The Council must submit a Market Sustainability Plan to the DHSC on 27 March 2023 to comply with the conditions of receipt of Market sustainability Grant.

### **Risks that may arise if the proposed decision is taken and actions that will be taken to manage their risks**

19. The Market Sustainability Plan does not require a decision to be made

### **Financial Implications**

20. The grant funding for this purpose has specific grant conditions. The spend will be within this financial envelope, in line with the conditions and in line with the Market Sustainability Plan.

### **Legal Implications**

21. There are no legal implications from the Marker Sustainability Plan

### **Options Considered**

22. Due to the nature of the requirements of the Market Sustainability Plan, no options were needed to be considered.

### **Conclusions**

23. It is recommended that the Cabinet notes, Appendix One – Wiltshire Council Market Sustainability Plan

**Andy Brown**

**Corporate Director Resources & Deputy Chief Executive (Section 151 Officer)**

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Report Author: Jessica Chapman, Commissioning Manager - Transformation, Email: Jessica.chapman@wiltshire.gov.uk

Date of report: 28 March 2023

### **Appendices**

Appendix One - Wiltshire Council Market Sustainability Plan